



2018 RURAL HOSPITAL AND CLINIC FINANCIAL SUMMIT REPORT

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With the support of the Federal Office of Rural Health Policy, this report was developed following a Summit of key rural hospital and clinic stakeholders to identify the most important financial indicators and strategies to transition to value-based payment systems. The report is designed to help rural hospital and clinic leaders meet this transition with financial success. The report:

- Identifies the key performance indicators
- Provides key strategies for financial success
- Highlights applications of strategies
- Shares key performance indicator resources

The report is also intended to assist state Medicare Rural Hospital Flexibility Programs and state offices of rural health in developing tools and educational resources that support their hospitals and networks as they transition to value-based payment models.

This report builds upon the [Small Rural Hospital and Clinic Finance 101 Manual](#), updated in July 2018 as well as knowledge gained from the [Critical Access Hospital 2012 Financial Leadership Summit](#) and includes key strategies discovered through the [Small Rural Hospital Transition \(SRHT\) Project's Rural Hospital Toolkit for Transitioning to Value-Based Systems](#).

Key Performance Indicators

- Market Indicators
- Financial Performance & Conditions
- Operational Efficiency
- Workforce
- Quality Performance
- Care Management
- Community Health
- Organizational Attributes